

# Client case: Smit Transformatoren



- Since its beginning in 1913, SMIT Transformatoren has played an active role in the development and manufacturing of large power transformers and reactors. A modern production location where large power transformers are sold world wide, calculated, designed, manufactured and tested is located in Nijmegen in the eastern part of the Netherlands.
- Business issues:
  - Align new strategy and strategic projects with operations
  - Aged ICT-infrastructure and ICT-organisation
- Objectives:
  - Improve competitive position and be adaptive when market circumstances change significantly
  - Increase design and production of the number of transformers
  - Implement state-of-the-art ICT-infrastructure and ICT-organisation
- Approach:
  - Created a strategy map from Kaplan & Norton with the management team via workshops
  - Created IT-plan with roadmap and selected a partner to implement the new ICT-infrastructure and to provide and support a service level agreement for 3 years
  - Delivered program and project management to plan, execute and monitor progress
- Results:
  - Clear direction for management team to execute strategic projects with alignment to the daily operations
  - Increased capacity to calculate and design transformers
  - Improved productivity of employees to contribute to the growth in the number of transformers to be produced.
  - New state-of-the-art ICT-infrastructure for office automation, document management and customer relationship management with an outsourced support organisation

***Fit for future and to be considered a reliable business partner***